

**3M Canada Company**  
**Compagnie 3M Canada**

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April 1st, 2015

To: Authorized Cleaning and Workplace Safety Distributors

Subject: **3M™ Glass Cleaner and Protector – the first glass cleaner with Scotchgard™ Protection.**

3M™ Glass Cleaner and Protector leaves an invisible layer of Scotchgard™ Protection behind, making subsequent cleaning efforts faster and easier after regular use. Repeated, routine use makes silica based surfaces easier to clean and remove fingerprints, lipstick and even permanent marker. 3M™ Glass cleaner and Protector will clean and protect glass, as well as other uncoated silica based surfaces such as granite, ceramic and porcelain, including porcelain whiteboards. It will also clean but may not protect other common surfaces such as stainless steel, chrome, aluminum, plastic, acrylic glass, etc. In terms of gloss, 3M™ Glass Cleaner and Protector cleans fingerprints up to 2-3x better when compared to many similar competitive glass cleaning products, based on gloss measurements in a 3M laboratory.

3M™ Glass Cleaner and Protector in ready-to-use quarts has less than 0.1% VOC (Volatile Organic Compounds).

SAP Material ID	Description (Marketplace Formal Name)	List Price
7100023157	Scotchgard™ Glass Cleaner and Protector, RTU, Quart, 12/case	\$68.72

**Load 'em Up Channel Program- April 1st, 2015 - September 30th, 2015.**

- Order 25-50 cases (one p.o), you will receive an additional 5% off your invoice
- Order 51-100 cases (one p.o). you will receive an additional 10% off your invoice

See the attached sales sheet for more information on this exciting new product. I have also supplied a link to the current promotional videos available (in English).

<http://multimedia.3m.com/mws/media/10443160/scotchgard-glass-cleaner-protector-englishcanada.mov>

If you have any further questions, please contact your local 3M Canada sales representative.

We appreciate your support of 3M products and systems.

Best Regards,

A handwritten signature in black ink that reads "Tracy Lezidis". The signature is fluid and cursive, with a long horizontal flourish extending to the right.

Tracy Lezidis  
Strategic Marketing Manager  
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